

**Metro Atlanta Land Bank**  
**Fee Simple**  
**Purchase Price Policy Overview**

Affordability: Target Demographic	Purchase Costs Paid by Corporate Entity Buyer (Non-Profit and For-Profit)						
Area Median Income % *	Holding Costs %	Minimum of \$45,000 or Appraised Value % if greater **	Sellers Agent Commission	Buyer Agent Commission	Buyers Legal Costs	Seller Legal Costs	Title and other related costs
<= 30% AMI	0%	\$45,000	0%	100%	0%	0%	0%
>30% AMI and <= 50% AMI	25%	15%	0%	100%	0%	0%	0%
>50% AMI and <= 80% AMI	50%	25%	0%	100%	50%	0%	100%
>80% AMI and <= 100% AMI	75%	35%	0%	100%	100%	0%	100%
>100% AMI and <= 120% AMI	100%	65%	0%	100%	100%	50%	100%
>= 120% AMI	100%	Greater of 100% or Market	100%	100%	100%	100%	100%

\* Will use sub-market AMI levels if information is available. Otherwise, rely on HUD annual information.

\*\* Or equal to appraised value if less than \$45,000.

**Approved by MALB Board of Directors - March 26, 2024**